



Baroda Management Association

Report of Outgoing President

Dear BMA Members,
Greetings!

As I lay down the office of president of this prestigious association on 26th May 2018, I would like to mention the famous Nobel laureate Gabriel Garcia Marquez wrote an amazing book titled "100 years of solitude" drawing a leaf today I pen "12 months of gratitude".

Over the last 12 months we dreamt, argued, agreed and disagreed, sunk and swam, fell and rose, stretched and achieved our goals as we embarked on the exciting and rewarding journey of consolidating Baroda Management Association's leadership position. I count myself blessed for having all of you as my colleagues in this journey.

Time wills that I hand over my charge to Mr. Rajiv Thakkar. I will always cherish my association with you all.

Remember that we are where we are today is due to efforts of every individual who is attached with this prestigious association and change can only spur all of us to do better.

The day I took over as president of this association, it was challenging job for me as I was the youngest president till date and that too during the milestone year of 60 years. I am thankful to each and every one of you for keeping faith in me and believing in my abilities to lead this great association at a very young age.

I would like to thank each and every one of you for making this journey exciting.

With Warm Regards

Gaurish Vaishnav
President 2017-18



60th Diamond Jubilee Annual Day Celebration

- Reported by Malti Gaekwad

A pleasant and memorable Saturday evening in the hot month of May is how one can describe the BMA's 60th. Annual Day Celebration held on 26th. May at the Taj Gateway Hotel. The evening is going to be remembered for many reasons. First the AGM was held and then it was followed by the arrival of the chief guest of the evening Shri Rajendra Trivedi, currently Hon. Speaker of the Gujarat Assembly. Although he was a bit late due to his hectic schedule, he made up the mood of the audience with his jokes and narratives when he spoke.



The guest of honour for the function was **Shri Arun Kumar** – ED, Basin Manager ONGC - Vadodara

The programme started with BMA President Gaurish Vaishnav giving a brief welcome followed by **Shri Anand Majmudar** introducing the two guests. After

this MOC invited Respected **Guruji G. Narayana** to felicitate the chief guest on behalf of BMA with a shawl and memento. Guruji took this opportunity to request Shri Trivedi to help BMA realise its dream of having own facility known as BMA HOUSE. He also himself pledged a donation of Rupees One Lakh, which was highly applauded by the members.

After this **Shri Gaurish Vaishnav** read out the Annual Report, covering all the events of the year as well as the





financial status of the association. He acknowledged the contribution of all the Chairpersons of all the committees, naming each one and thanked each and everyone who had contributed to a successful year. He also got emotional while remembering his late grandmother, whose blessings he said were instrumental in seeing him as President of BMA. He was felicitated on behalf of the Managing Committee, the Steering Committee and the BMA Secretariat. Outgoing President Gaurish then invited Shri Rajiv Thakkar to take the Chair as President, while MOC introduced all four new Office Bearers Shri Rajiv Thakkar – Incoming President, Shri Anand Majmudar – Vice President, Shri Ashish Parasharya – Hon. Secretary and Shri Arjun Tandon – Hon. Treasurer.

Next **Shri Rajiv Thakkar** gave his acceptance speech on taking over as the 56th. President of BMA. He recalled his childhood exposure to the activities of BMA through his father Mr. Suresh Thakkar who was the President in 1990-91. He said he was awed and impressed with how people spoke and presented their view points and that today it was like a dream come true for him. He then gave a brief of some things he had planned for the year ahead and ended with a popular quote from Shri Harivanshrai Bacchan "*Koshish karne Valon ki Haar Nahi Hoti.....*" and promised to put in his best to take BMA to newer heights.

Official agenda done, it was now time to hear the guest of honour for the programme Shri Arun Kumar. He said it was quite a coincident that while BMA is celebrating its Diamond Jubilee, ONGC is also almost the same age, having



been established around the same time as BMA. Shri Arun Kumar also gave one more common factor saying like BMA is expanding its ambit of activities and kinds of programme and concentrating on education, training and development, ONGC is also going beyond its traditional business of oil exploration to keep up with the global competition and stay on the growth path they are also not confining themselves. ONGC also diversified into petrochemicals and established OPaL to face market realities. He said, "We are learning the trade of the games. We have also woken up to taking up training and managerial programmes at different levels and we are happy to be associated with BMA and partner with you."

He ended by saying that ONGC will continue supporting BMA activities in future also and they look forward to a long and strong relationship with BMA.

After this, the Chief Guest of the evening Shri Rajendra Trivedi was called to address the audience. He first started in Hindi and said we are truly blessed to have Guruji's blessing when on completion of 60, BMA qualifies to become a senior citizen, it is being lead by Youngistan!. To this he expected a big clap and added that clapping is good for health and we should clap heartily, don't be kanjoos in clapping ... even if we want the speaker to go away. He added although I am a speaker in the Gujarat Assembly, I am too small to speak at this august gathering of Baroda's whos who and management professionals. "What can I tell you about management, but yes we have to all learn to manage ourselves right from childhood. Even a child has to learn to manage his day-to-day things."

Rajubhai as he is popularly known said "BMA is lucky to have existed for 60 years, many organizations don't last that long! And I see you are doing better and better with time. You have been inviting national dignitaries to discuss important issues. You people are blessed to go hand in hand and work towards the betterment of society. You have the experience to take the society forward." He also congratulated BMA for receiving recognition from National Management Association 16 times and appreciated BMA for conducting so many educational and developmental activities. He said after seeing the way you people are working, "I will definitely try to plead your case to the government to allot you land for your own building and premises... I can't promise anything except that i will try my best."

Shri Trivedi recalled, "Incidentally today 26th. May is the day Modiji took charge as Prime Minister four years ago." He applauded Shri Narendra Modi's vision for starting the Khel Mahakumbh (the management of sporting) as the erstwhile CM of the state... and look where we have reached today. "Since I was Minister of Sports and Youth Affairs I must tell you that due to this initiative 34 Lakh people have participated in the event this year in Gujarat itself. It is this



vision and the facilitation of sports infrastructure and support at National level that India is doing so well and winning more medals than we have ever won before at International sporting events." He also mentioned that Modiji had invited and Gujarati income tax officer from Mumbai Mr. Pradhan to come and join GOG as Director of Sports when he saw this man was a fitness freak and sport enthusiast.

There is a strong belief that if people are healthy and fit, so will the nation be. Even more than 100 years ago Maharaja Khanderao and Maharaja Sayajirao II had given tremendous importance to health and sports and invited experts to train 100 citizens of the state.

Then going into a nostalgic trip about his own childhood he said, "As a kid I was fond of sports and used to play games while studying in Rosary School, and won many prizes. My life was managed by fate. It happened because I was destined to be minister for Sports, Culture and Youth Affairs. I did B.Sc. and wanted to become a doctor, but didn't get enough marks. Then thought of joining the police force but didn't get selected because I was not tall enough, finally I joined the law faculty! ...Having lived in the city, my friends and I used to roam around in Nyay Mandir, until we used to get noticed by someone and shunted out... who knew at that time that one day I will be a leading criminal lawyer in the same buildings. Here was nature managing my life."

Baroda state has been known for its civic management, we have inherited it... and management is there in every aspect of our lives. Before winding up his talk, Shri Trivedi also elaborated upon Maharaja Gaekwad's vision in creating water bodies and civic infrastructure for the city so long ago and despite so much of population explosion we are still benefiting from those efforts which were made without the help of JCBs and other modern machinery which we have these days.

The vote of thanks was given by Shri Anand Majumdar, which was followed by felicitation of MOC by the chief guest.

The function ended with everybody singing the National Anthem followed by dinner.

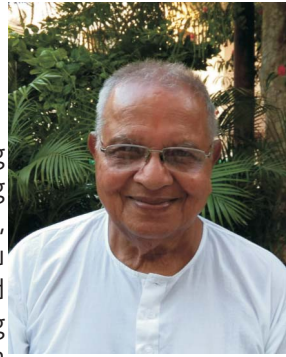


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An Evening with Guruji

While BMA is gearing up to bring down the curtains on a yearlong celebration of its 60th. year, SAMANVAYA has brought you interviews with many industry and business leaders, from the young and dynamic Udit Sheth, Sneha Desai and Vishesh Shah to the veterans of our city likeParesh Sariya, Geeta Goradia, Tejal Amin, Vinod Rao, Arun Kumar, Urav Patel, Dr. Nirmal Jha, all hailing from different fields, this last issue of the year 2017-2018 brings you up close to the one many consider a leader and role model, the guiding light of all leaders and young achievers. It won't be wrong to say Ustaadoon ke Ustaad because he is one we all look up to Shri G Narayana, whom we all respectfully call Guruji.



When I first met Guruji way back in 1992, I had expected to meet someone in saffron robes and maybe a long bava-like daadi (beard). On the day of our first meeting the person who stood in front of me reminded me more of my grandfather than anything else and he has actually played the role of a loving father/grandfather to many in BMA, always approachable, ready to guide and help and mentor. For me too it has been a long and cherished association, learning so many things from his little books, and getting his blessing whenever we met in person. So I was happy to meet him once again... this time for the benefit of our readers.

MG Guruji Sadar Pranam. Please tell me about your association with BMA.

GN- BMA is a fantastic organization. 60 years is really a shining diamond, because it has come a long way. It has given self esteem and respect to many, by giving a big platform. One may not be a big businessman or industrialist, but even as a manager one can play an important role. And the kind of programmes it has got from youth to women empowerment. From small and short programmes like Friday evening talks to national level big and prestigious ones like the Sayaji Ratna Award.

Very impressive. So wonderful!

It has also given a good platform for leadership development. All managers come as members, get elected and become President and VP etc., and they learn to become good team leaders. And virtually observed one thing – even Past Presidents continue to guide from their own experience by remaining active. They are also welcome as they help the Association to do better and better. My message to every President is

“Do better than the previous one!” and they have been doing it. Each one attempting to raise the benchmark.

I was also particularly happy with the performance of the only woman president so far..... Avi Sabavala – she did a fantastic job!

MG- You have worked on so many projects with very senior people – what do you think about the young leaders?

GN- Now the young president Gaurish is doing very well. Normally people will think of becoming president at the age of 50-60, but now trend is changing – this is really an example of Youth Development which BMA has achieved. It is not only for the sake of saying; it is also due to the kind of programmes which are organized. How a young person is groomed to become a leader.

MG Actually we are heading for a hat trick of sorts. Fathers of outgoing president Gaurish, incoming president Rajiv and possibly future president Anand, all have lead BMA in the past.

GN This is fantastic succession plan. It is not because he is so-and-so's son, it is because they have been nurtured and groomed in a certain manner. They have seen their father's involvement, they have had the required exposure, they have learnt from an early age. They are ambitious to achieve and they are capable and they deserve it. I am very happy to see all young people.

This weekly talk (FET) is an excellent thing. Interesting topics and good speakers – gives tremendous exposure to young people. I believe many students also attend regularly because there is no charge. This attracts them to BMA. Then they become members once they become professionals. Very good opportunity.

MG We also organized special evening talks where the topic is more relevant and speaker is also of a higher level. More people attend so it is usually kept outside BMA premises so that more people can be accommodated. These also saw huge audiences in all programmes.

GN Very good. Very good. Both AMA and BMA are doing very well. They are like my two eyes and give me a lot of love and respect.

MG Guruji can you tell me how people respond to the strategies and ancient management practices that you often talk about in your lectures and books.

GN Abhi tak mera 50 books publish hua hai. They are wonderfully received. If you see the books AMA has published – all are doing good and have been

printed again and again. Specially books like "Responsible Leadership in Gita", "Krishna Management Guru" and "Stairway to Excellence", are very popular. Children are giving to parents, Parents are gifting to children! I also give to people I like... It makes wonderful gift. If you buy a card, it cost Rs. 30/- or more, this costs only Rs.35/- and so much value is added!

I must say Indians are receiving very well. We are realizing and recognizing the management approach and leadership lessons which our culture has got. Still it is not enough to say apne paas Gita hai. We have the spirit but it is not enough. The West has systems.... so Spirit and Systems have to be combined. In my book "Beyond Management" I have included many diagrams to explain this.

MG – Good to know that Indians are receiving, understanding and adopting these ancient and time tested teachings from our scriptures. But how to foreigners respond to these concepts?

GN I am associated with many companies which have many foreigners from diverse origins, they all lovingly and respectfully call me Gurujii. (Laughs)

They give respect because they understand and try to implement and practice what I tell them. I solve their problems... I don't charge anything for the advice I give after I look at their problems, but they see the results and then start respecting me and the teachings. They realize the power of our ancient management systems. Then they become my followers..... they try to read all my books, articles and even lectures where I have written in simple language what I have read in Sanskrit and I relate it to modern times and current business practices, so they really appreciate.

MG **Sir there was a time that I used to attend every function where you were to speak, even if I was not invited, my friend and I used to gate crash.... and that may be true for other people too. I learnt to look at things differently... with a positive approach.**

GN That's good, one has to be positive.....Positive makes everything possible. Be positive and avoid being negative. When you are positive, opposition to you will disappear and you will earn goodwill. There is nothing like impossible. With determination, perseverance and persistence, impossible becomes possible. Positivity is happiness and negativity is unhappiness. When you are positive with others you are happy within yourself. Your positive outlook towards the world generates happy-in-feeling within you. Be positive, be happy and spread happiness all around. Be Pre active –

proactive – positive - active – be post active. Look back and check on the effectiveness of your actions.

MG **Would you advice people to take risks?**

GN Risk toh lena padega other wise how you will progress? It has to be a properly calculated risk at the right time. Timeliness is important..... Intime – Ontime – Everytime.

Taking positive action creates more usefulness when the initiatives, actions, completions and results are in time. Be timely. Time is a great resource. If money is lost you can regain it by extra efforts and endeavour, but lost time is lost forever. Be in time and ahead of time through your vision.

Do not spend time. Invest in time. When you utilize each minute to add value it is invested time. Right time is now. Do not postpone. Do not run to past or future. Be in the present, learn from past and prepare for future.

MG **These are real nuggets of wisdom Gurujii which leave me hungry for more like Ye Dil Mange More! I cannot thank you enough for sparing your time to meet me. I feel truly blessed in having to perform this duty.**

GN You are welcome any time to come and meet me and for BMA my books and lectures are always available. You can quote from them any time. I will be happy if people are reading and benefiting.

Special Meet Institutions and BMA

Held on 8th May, 2018 (Tuesday) at 04:00 pm, "Guru Narayana Centre for Leadership" (BMA) which was attended by fifteen Institutional members.

Shri Rajiv Thakkar, (President elect of BMA) welcomed the invited guests –representatives of various Institutes from around Baroda and gave a brief about the Agenda.



He put forth the following points:

- Sending expert faculty to institutes to fill the gap between institutes and industry
- Introduce training programs as per industry requirements instead of restructuring the syllabus
- Importance of preparing Bio-data
- Design structure for evening batch student
- Need to form cluster of students who are interested in training programs



Institutional members who took part and the discussion continued, highlights and participants particulars are as follow:

Dr. Pawan Dwivedi, (Trainer & Consultant) Discussed about Institute Participation with BMA.

Ms. Jagrutti Pandya, (CEO of BMA) discussed following issues:

- Meeting agenda
- Arranging Techno-managerial Programs at BMA
- Programs for graduating students

Shri V C Narsinghani, (Centre of Excellence in Management & Technical Education)

His key points are as follow:

- Skill Development Training for students with a view to get employment
- Application of Management and statistical techniques in Institutions
- Training of students from various fields. How to analyze problems

Ms. Avi Sabavala, (Former President at BMA) talked about:

- In-house training Program for students
- Presentation should take place during VIVA
- Massive open online course

Dr. Umesh Pandya, (Dean at BIMS) made suggestions in favour of students.

- Introduce Small Programs
- Internship along with classroom duration so that they can imply theoretical aspects in industry
- Reasonable cost for training programs
- Focus on technical knowledge rather than language in Industry

Shri Krishna Dan Rohadia, (Head –T & P- ITM Vocational) suggested BMA should take initiative to invite Industry for arranging relevant program for students.

Dr. Bijal Zaveri, (Dean FMS, PU) added two points in discussion:

- Training to the faculties for advancement

- Industry should provide required knowledge to interns

Shri Shantanu Chakravarty, (Parul Institute of Business Administration) mentioned High-end Programs should be arranged by BMA.

Dr. Sejal Christian, (DNPGS, Anand) Mentioned that Institution curriculum should be made as per industry requirements.

Dr. Sunil Trivedi, (Principal, Anand Institute of Business Studies) made suggestion on improvement in student communication skills.

Dr. J. D. Jadeja, (Dean FMS – MSU) discussed following points:

- Arrange Job-Fair for different field of students
- Provide training programs for vocational courses to the students

Prof. Shefali Pillai, (Consultant to BBA-GSFC) said that Training program should be in accordance with Industry's requirements.

MDP on Practical Issues In GST Procedures and Introduction of E-Way Bill

Faculty: Shri Saurabh Dixit & Shri Sanjay Saraswat

Date: 12th, May 2018 (Saturday)

Time: 9:30 am to 5:30 pm | Venue: BMA

MDP Covered Following Areas:

- Generate an E-way bill
- E-way Bill Portal
- Validity of e-Way Bill
- Documents required to generate e-Way Bill
- Best Practices While generating E-way Bills
- Issues in GST Procedure





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Forthcoming Events

Environment Quiz Competition

Date : June 5, 2018
Time : 4:30 pm to 9:30 pm
Venue : The Hotel Gateway (Taj), Akota, Vadodara

Execution Excellence for Managers (MDP)

Date : June 14, 2018
Time : 9:30 am to 5:30 pm
Speaker : Mr. Manish Jhurani
Venue : Baroda Management Association

Management of Contract Labour System

Date : July 13, 2018
Time : 9:30 am to 5:30 pm
Speaker : Mr. Krishna Kumar Lele
Venue : Baroda Management Association

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Ms. Tamanna Dabla - Tr. Program Officer
Shri Ashish Parasharya - Hon. Secretary

From the desk of Editorial

Dear Members,

So long, Farewell, are we to say Good Bye?

Yes, this is the last issue of Samanvaya for this year 2017-2018, so it is actually time to wind up the Diamond Jubilee year and its celebrations and say bye to our readers, till the next team takes over.

Highlight of this issue apart from the message of gratitude and thanks from President Gaurish Vaishnav, who hangs up his boots on 26th. May is a super special interview and blessings from the Great Guru of the management fraternity

Shri G. Narayana. There must be very few people who don't know him, but for those who really don't, I would request you to search him on Google because if we had to do it here, we would need to print a full booklet! So I am really blessed to have met him for this interview session. Get some Guru Gyan.

The 60th. AGM was held on 26th. May at the Taj Gateway and another young new President Shri Rajiv Thakkar and his team have taken over the reins for the year 2018-2019. Samanvaya wishes them all the best for a fantastic year at BMA in their endeavour to steer the association to greater heights.

Good Luck and Good Bye

Malti Gaekwad

Friday Evening Talks

Sr	Date	Topic & Speakers
1.	01.06.2018	Effective Communication In Public by Mr. Sharad Modi
2.	08.06.2018	Executive Presence by Ms. Meghavi Vyas
3.	15.06.2018	Be a Good Patient by Dr. Kalpit Bakshi
4.	22.06.2018	Changing trends in Capital Market by CA. Jagdish Thakkar
5.	29.06.2018	Misuse of law by parents in custody matters by Advocate Sabiya Sindhi

Chairperson : Ms. Sarita Sinha | FET Director: Mr. Harish Katesia

Venue : BMA, Guru Narayana Centre for Leadership, 2nd Floor, Anmol Plaza, Old Padra Road, Vadodara.



Baroda Management Association

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